

MD ANALYSIS

CA 3 April Analysis

GAT Constitutional Area 3 Leader: RAMIRO VELA VILLARREAL

July 2018 to April 2019 (10 months) Results

CA 3	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
New Clubs	80	84	103	91	102
Charter Members	2428	2378	3009	2579	3012
New Members	9076	8805	8399	6618	7293
Drops	13233	12274	13128	15109	13979
Net Growth	-484	-285	-682	-4793	-2761

April (Only Results)

CA 3	Apr-16	Apr-17	Apr-18	Apr-19
New Clubs	11	18	18	17
Charter Members	276	448	479	499
New Members	1585	1162	1204	1811
Drops	869	817	1039	873
Net Growth	1056	882	771	1558

Statement for 4th Quarter Results(previous 3 years)

CA 3	2015-2016 4th Qtr	2016-2017 4th Qtr	2017-2018 4th Qtr
New Clubs	90	99	114
Charter Members	2277	2578	3132
New Members	5026	10830	9061
Drops	4985	5762	6524
Net Growth	2667	8184	6302

MD Wise Analysis

MD	GMT Area	CA 3	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
NA	Undistricted	New Clubs	0	0	0	0	1
		Charter Members	0	0	0	0	23
		New Members	0	0	0	25	14
		Drops	0	0	0	46	15
		Net Growth	0	0	0	-20	25
R	Dominican Republic	New Clubs	0	0	0	0	5
		Charter Members	0	0	0	18	162
		New Members	0	0	0	201	160
		Drops	0	0	0	628	376
		Net Growth	0	0	0	-367	-33
B	Mexico	New Clubs	20	22	25	27	18
		Charter Members	543	662	680	689	480
		New Members	940	1177	1152	853	972
		Drops	1587	1519	1600	2387	2095
		Net Growth	141	439	342	-621	-505
D	Various	New Clubs	3	10	8	7	13
		Charter Members	105	281	287	186	364
		New Members	561	639	658	543	646
		Drops	924	686	777	931	1039
		Net Growth	-137	287	242	-145	33
63	Various	New Clubs	0	0	0	0	2
		Charter Members	0	0	0	0	46
		New Members	0	0	0	33	49
		Drops	0	0	0	34	62
		Net Growth	0	0	0	2	33
Total	Gerald Mory Mora	New Clubs	23	32	33	34	39
		Charter Members	648	943	967	893	1075
		New Members	1501	1816	1810	1655	1841
		Drops	2511	2205	2377	4026	3587
		Net Growth	4	726	584	-1151	-447

April (Only) Results

MD	GMT Area	CA 3	Apr-16	Apr-17	Apr-18	Apr-19
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	2	2
		Drops	0	0	5	0
		Net Growth	0	0	-3	2
R	Dominican Republic	New Clubs	0	0	0	2
		Charter Members	0	0	9	55
		New Members	0	0	52	19
		Drops	0	0	48	27
		Net Growth	0	0	15	47
B	Mexico	New Clubs	5	4	4	2
		Charter Members	125	97	87	59
		New Members	150	102	113	242
		Drops	118	55	103	102
		Net Growth	167	168	108	207
D	Various	New Clubs	3	2	1	3
		Charter Members	70	46	31	66
		New Members	80	74	86	127
		Drops	57	27	66	53
		Net Growth	94	97	59	153
63	Various	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	5	3
		Drops	0	0	3	8
		Net Growth	0	0	2	-5
Total	Gerald Mory Mora	New Clubs	8	6	5	7
		Charter Members	195	143	127	180
		New Members	230	176	258	393
		Drops	175	82	225	190
		Net Growth	261	265	181	404

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2015-2016 4th Qtr	2016-2017 4th Qtr	2017-2018 4th Qtr
NA	Undistricted	New Clubs	0	0	0
		Charter Members	0	0	22
		New Members	0	0	14
		Drops	0	0	15
		Net Growth	0	0	23
R	Dominican Republic	New Clubs	0	0	6
		Charter Members	0	0	156
		New Members	0	0	404
		Drops	0	0	322
		Net Growth	0	0	262
B	Mexico	New Clubs	19	18	16
		Charter Members	454	440	408
		New Members	519	1486	1263
		Drops	529	882	897
		Net Growth	479	1145	883
D	Various	New Clubs	5	5	8
		Charter Members	126	131	228
		New Members	329	743	729
		Drops	262	309	574
		Net Growth	202	589	412
63	Various	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	16
		Drops	0	0	13
		Net Growth	0	0	4
Total	Gerald Mory Mora	New Clubs	24	23	30
		Charter Members	580	571	814
		New Members	848	2229	2426
		Drops	791	1191	1821
		Net Growth	681	1734	1584

MD Wise Analysis

MD	GMT Area	CA 3	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
F	Colombia	New Clubs	3	1	0	4	4
		Charter Members	128	46	33	144	106
		New Members	379	324	386	147	193
		Drops	641	642	539	931	692
		Net Growth	-83	-211	-63	-562	-320
H	Peru	New Clubs	15	15	12	0	0
		Charter Members	440	420	312	0	0
		New Members	711	683	800	0	0
		Drops	898	872	1128	0	0
		Net Growth	352	325	59	0	0
G	Ecuador	New Clubs	1	5	2	2	2
		Charter Members	39	132	74	60	91
		New Members	225	378	282	160	249
		Drops	388	319	696	557	395
		Net Growth	-107	204	-249	-277	-34
E	Aruba Neth Antilles Venezuela	New Clubs	4	10	16	7	9
		Charter Members	143	252	416	198	242
		New Members	381	578	452	473	438
		Drops	731	708	663	643	652
		Net Growth	-174	157	250	54	53
Total		New Clubs	23	31	30	13	15
Luz Dary Ospina Salazar		Charter Members	750	850	835	402	439
		New Members	1696	1963	1920	780	880
		Drops	2658	2541	3026	2131	1739
		Net Growth	-12	475	-3	-785	-301

April (Only) Results

MD	GMT Area	CA 3	Apr-16	Apr-17	Apr-18	Apr-19
F	Colombia	New Clubs	0	0	1	1
		Charter Members	0	1	26	20
		New Members	96	22	24	48
		Drops	37	12	32	12
		Net Growth	66	14	19	58
H	Peru	New Clubs	0	1	0	0
		Charter Members	8	22	0	0
		New Members	81	36	0	0
		Drops	61	63	0	0
		Net Growth	36	0	0	0
G	Ecuador	New Clubs	0	0	1	0
		Charter Members	0	3	22	1
		New Members	20	12	14	19
		Drops	47	59	31	44
		Net Growth	-20	-42	8	-21
E	Aruba Neth Antilles Venezuela	New Clubs	0	1	2	2
		Charter Members	0	32	59	44
		New Members	130	39	100	36
		Drops	4	3	10	13
		Net Growth	126	70	153	72
Total		New Clubs	0	2	4	3
		Charter Members	8	58	107	65
Luz Dary Ospina Salazar		New Members	327	109	138	103
		Drops	149	137	73	69
		Net Growth	208	42	180	109

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2015-2016 4th Qtr	2016-2017 4th Qtr	2017-2018 4th Qtr
F	Colombia	New Clubs	4	2	3
		Charter Members	86	42	80
		New Members	230	955	354
		Drops	241	313	407
		Net Growth	88	716	65
H	Peru	New Clubs	8	15	0
		Charter Members	225	356	0
		New Members	407	1127	0
		Drops	426	784	0
		Net Growth	260	769	0
G	Ecuador	New Clubs	8	5	3
		Charter Members	194	138	111
		New Members	239	236	192
		Drops	200	276	207
		Net Growth	255	103	118
E	Aruba Neth Antilles Venezuela	New Clubs	8	6	14
		Charter Members	204	162	404
		New Members	308	435	366
		Drops	77	254	106
		Net Growth	443	362	680
Total		New Clubs	28	28	20
		Charter Members	709	698	595
	Luz Dary Ospina Salazar	New Members	1184	2753	912
		Drops	944	1627	720
		Net Growth	1046	1950	863

MD Wise Analysis

MD	GMT Area	CA 3	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
LA	Brazil	New Clubs	4	4	5	3	6
		Charter Members	121	113	179	111	242
		New Members	754	611	597	511	499
		Drops	1007	1049	973	1172	1161
		Net Growth	-46	-227	-30	-442	-285
LB	Brazil	New Clubs	2	3	0	2	1
		Charter Members	91	85	28	62	34
		New Members	434	488	414	366	454
		Drops	780	762	815	706	689
		Net Growth	-210	-150	-323	-249	-151
LC	Brazil	New Clubs	8	1	9	0	0
		Charter Members	207	37	255	0	0
		New Members	1331	914	955	0	0
		Drops	1544	1869	1609	0	0
		Net Growth	155	-861	-299	0	0
LD	Brazil	New Clubs	3	3	4	0	0
		Charter Members	91	110	113	0	0
		New Members	1198	1124	949	0	0
		Drops	1638	1487	1486	0	0
		Net Growth	-289	-164	-364	0	0
Total	Jose Iroito Rego Leo	New Clubs	17	11	18	5	7
		Charter Members	510	345	575	173	276
		New Members	3717	3137	2915	877	953
		Drops	4969	5167	4883	1878	1850
		Net Growth	-390	-1402	-1016	-691	-436

April (Only) Results

MD	GMT Area	CA 3	Apr-16	Apr-17	Apr-18	Apr-19
LA	Brazil	New Clubs	2	2	0	1
		Charter Members	45	42	4	59
		New Members	79	156	122	193
		Drops	89	33	115	89
		Net Growth	38	169	54	197
LB	Brazil	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	109	80	89	197
		Drops	62	69	87	63
		Net Growth	53	12	4	144
LC	Brazil	New Clubs	0	4	0	0
		Charter Members	0	104	0	0
		New Members	192	161	0	0
		Drops	118	167	0	0
		Net Growth	77	104	0	0
LD	Brazil	New Clubs	0	1	0	0
		Charter Members	5	24	0	0
		New Members	281	180	0	0
		Drops	158	135	0	0
		Net Growth	135	78	0	0
Total		New Clubs	2	7	0	1
		Charter Members	51	170	4	59
		New Members	661	577	211	390
		Drops	427	404	202	152
		Net Growth	303	363	58	341
Jose Iroito Rego Leo						

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2015-2016 4th Qtr	2016-2017 4th Qtr	2017-2018 4th Qtr
LA	Brazil	New Clubs	6	10	4
		Charter Members	147	238	109
		New Members	321	759	682
		Drops	618	414	447
		Net Growth	-110	632	443
LB	Brazil	New Clubs	3	5	4
		Charter Members	104	134	98
		New Members	340	547	568
		Drops	260	273	308
		Net Growth	230	424	374
LC	Brazil	New Clubs	5	6	0
		Charter Members	133	155	0
		New Members	525	971	0
		Drops	816	715	0
		Net Growth	-123	452	0
LD	Brazil	New Clubs	7	4	0
		Charter Members	182	134	0
		New Members	849	1358	0
		Drops	634	539	0
		Net Growth	434	994	0
Total	Jose Iroito Rego Leo	New Clubs	21	25	8
		Charter Members	566	661	207
		New Members	2035	3635	1250
		Drops	2328	1941	755
		Net Growth	431	2502	817

MD Wise Analysis

MD	GMT Area	CA 3	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
J	Uruguay	New Clubs	2	0	0	0	0
		Charter Members	49	2	6	0	0
		New Members	257	152	107	0	0
		Drops	222	249	255	0	0
		Net Growth	108	-76	-127	0	0
S	Bolivia	New Clubs	2	0	3	0	0
		Charter Members	64	2	80	0	0
		New Members	151	196	183	0	0
		Drops	215	195	304	0	0
		Net Growth	25	28	-14	0	0
O	Argentina	New Clubs	0	5	8	0	0
		Charter Members	12	108	191	0	0
		New Members	382	441	404	0	0
		Drops	599	581	638	0	0
		Net Growth	-152	3	-18	0	0
T	Chile	New Clubs	2	0	5	0	0
		Charter Members	57	3	112	0	0
		New Members	250	241	246	0	0
		Drops	340	283	362	0	0
		Net Growth	11	-21	43	0	0
M	Paraguay	New Clubs	7	1	1	0	0
		Charter Members	189	23	37	0	0
		New Members	176	214	201	0	0
		Drops	336	188	330	0	0
		Net Growth	35	53	-87	0	0
LC	Brazil	New Clubs	0	0	0	8	3
		Charter Members	0	0	0	223	94
		New Members	0	0	0	819	846
		Drops	0	0	0	1594	1734
		Net Growth	0	0	0	-440	-684
LD	Brazil	New Clubs	0	0	0	2	4
		Charter Members	0	0	0	92	120
		New Members	0	0	0	772	1131
		Drops	0	0	0	1699	1582
		Net Growth	0	0	0	-728	-261
Total	Edisson Karnopp	New Clubs	13	6	17	10	7
		Charter Members	371	138	426	315	214
		New Members	1216	1244	1141	1591	1977
		Drops	1712	1496	1889	3293	3316
		Net Growth	27	-13	-203	-1168	-945

April (Only) Results

MD	GMT Area	CA 3	Apr-16	Apr-17	Apr-18	Apr-19
J	Uruguay	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	32	22	0	0
		Drops	19	21	0	0
		Net Growth	13	1	0	0
S	Bolivia	New Clubs	0	2	0	0
		Charter Members	1	53	0	0
		New Members	74	43	0	0
		Drops	3	36	0	0
		Net Growth	77	65	0	0
O	Argentina	New Clubs	0	1	0	0
		Charter Members	0	20	0	0
		New Members	109	99	0	0
		Drops	25	58	0	0
		Net Growth	84	71	0	0
T	Chile	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	12	26	0	0
		Drops	37	23	0	0
		Net Growth	-22	12	0	0
M	Paraguay	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	17	18	0	0
		Drops	6	16	0	0
		Net Growth	12	3	0	0
LC	Brazil	New Clubs	0	0	2	0
		Charter Members	0	0	49	4
		New Members	0	0	137	208
		Drops	0	0	108	143
		Net Growth	0	0	99	86
LD	Brazil	New Clubs	0	0	1	1
		Charter Members	0	0	25	21
		New Members	0	0	155	387
		Drops	0	0	165	147
		Net Growth	0	0	23	274
Total	Edisson Karnopp	New Clubs	0	3	3	1
		Charter Members	1	73	74	25
		New Members	244	208	292	595
		Drops	90	154	273	290
		Net Growth	164	152	122	360

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2015-2016 4th Qtr	2016-2017 4th Qtr	2017-2018 4th Qtr
J	Uruguay	New Clubs	1	1	0
		Charter Members	24	24	0
		New Members	113	216	0
		Drops	113	99	0
		Net Growth	32	148	0
S	Bolivia	New Clubs	2	4	0
		Charter Members	45	125	0
		New Members	135	167	0
		Drops	84	122	0
		Net Growth	108	240	0
O	Argentina	New Clubs	2	6	0
		Charter Members	45	144	0
		New Members	214	546	0
		Drops	207	275	0
		Net Growth	57	430	0
T	Chile	New Clubs	0	2	0
		Charter Members	2	63	0
		New Members	95	214	0
		Drops	145	158	0
		Net Growth	-41	132	0
M	Paraguay	New Clubs	4	4	0
		Charter Members	102	122	0
		New Members	99	311	0
		Drops	65	109	0
		Net Growth	138	328	0
LC	Brazil	New Clubs	0	0	9
		Charter Members	0	0	250
		New Members	0	0	968
		Drops	0	0	684
		Net Growth	0	0	592
LD	Brazil	New Clubs	0	0	8
		Charter Members	0	0	221
		New Members	0	0	1079
		Drops	0	0	669
		Net Growth	0	0	681
Total	Edisson Karnopp	New Clubs	9	17	17
		Charter Members	218	478	471
		New Members	656	1454	2047
		Drops	614	763	1353
		Net Growth	294	1278	1273

MD Wise Analysis

MD	GMT Area	CA 3	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
NA	Undistricted	New Clubs	1	0	0	0	0
		Charter Members	50	0	9	0	0
		New Members	31	36	23	0	0
		Drops	39	46	59	0	0
		Net Growth	59	-7	-12	0	0
R	Dominican Republic	New Clubs	2	4	5	0	0
		Charter Members	64	93	192	0	0
		New Members	394	280	290	0	0
		Drops	293	338	371	0	0
		Net Growth	174	55	147	0	0
51	Puerto Rico U S Virgin Islands	New Clubs	1	0	0	0	0
		Charter Members	32	8	3	0	0
		New Members	306	294	259	0	0
		Drops	763	431	461	0	0
		Net Growth	-299	-108	-164	0	0
H	Peru	New Clubs	0	0	0	11	14
		Charter Members	0	0	0	325	393
		New Members	0	0	0	569	520
		Drops	0	0	0	1617	1104
		Net Growth	0	0	0	-603	-114
S	Bolivia	New Clubs	0	0	0	5	2
		Charter Members	0	0	0	134	119
		New Members	0	0	0	231	157
		Drops	0	0	0	303	317
		Net Growth	0	0	0	88	-14
60	Various	New Clubs	0	0	0	0	0
		Charter Members	3	0	0	0	0
		New Members	170	0	0	0	0
		Drops	232	0	0	0	0
		Net Growth	-41	0	0	0	0
M	Paraguay	New Clubs	0	0	0	2	7
		Charter Members	0	0	0	64	212
		New Members	0	0	0	172	225
		Drops	0	0	0	327	489
		Net Growth	0	0	0	-80	-22
63	Various	New Clubs	0	0	0	0	0
		Charter Members	0	1	2	0	0
		New Members	45	35	41	0	0
		Drops	56	50	62	0	0
		Net Growth	-6	-11	-15	0	0
Total	Agrupina Jara De Ginard	New Clubs	4	4	5	18	23
		Charter Members	149	102	206	523	724
		New Members	946	645	613	972	902
		Drops	1383	865	953	2247	1910
		Net Growth	-113	-71	-44	-595	-150

April (Only) Results

MD	GMT Area	CA 3	Apr-16	Apr-17	Apr-18	Apr-19
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	0
		Drops	0	4	0	0
		Net Growth	0	-3	0	0
R	Dominican Republic	New Clubs	1	0	0	0
		Charter Members	21	4	0	0
		New Members	63	56	0	0
		Drops	8	15	0	0
		Net Growth	77	46	0	0
51	Puerto Rico U S Virgin Islands	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	55	23	0	0
		Drops	19	16	0	0
		Net Growth	39	9	0	0
H	Peru	New Clubs	0	0	3	0
		Charter Members	0	0	78	12
		New Members	0	0	99	45
		Drops	0	0	105	43
		Net Growth	0	0	80	19
S	Bolivia	New Clubs	0	0	0	0
		Charter Members	0	0	2	0
		New Members	0	0	61	49
		Drops	0	0	12	7
		Net Growth	0	0	62	45
M	Paraguay	New Clubs	0	0	0	2
		Charter Members	0	0	0	70
		New Members	0	0	13	62
		Drops	0	0	12	16
		Net Growth	0	0	1	116
63	Various	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	5	13	0	0
		Drops	1	5	0	0
		Net Growth	4	8	0	0
Total	Agripina Jara De Ginard	New Clubs	1	0	3	2
		Charter Members	21	4	80	82
		New Members	123	92	173	156
		Drops	28	40	129	66
		Net Growth	120	60	143	180

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2015-2016 4th Qtr	2016-2017 4th Qtr	2017-2018 4th Qtr
NA	Undistricted	New Clubs	0	1	0
		Charter Members	1	20	0
		New Members	6	9	0
		Drops	30	22	0
		Net Growth	-23	8	0
R	Dominican Republic	New Clubs	6	4	0
		Charter Members	155	120	0
		New Members	152	526	0
		Drops	124	110	0
		Net Growth	192	554	0
51	Puerto Rico U S Virgin Islands	New Clubs	1	1	0
		Charter Members	25	30	0
		New Members	134	198	0
		Drops	140	81	0
		Net Growth	26	158	0
H	Peru	New Clubs	0	0	9
		Charter Members	0	0	241
		New Members	0	0	846
		Drops	0	0	777
		Net Growth	0	0	395
S	Bolivia	New Clubs	0	0	4
		Charter Members	0	0	108
		New Members	0	0	363
		Drops	0	0	167
		Net Growth	0	0	326
M	Paraguay	New Clubs	0	0	5
		Charter Members	0	0	137
		New Members	0	0	388
		Drops	0	0	180
		Net Growth	0	0	356
63	Various	New Clubs	1	0	0
		Charter Members	23	0	0
		New Members	11	26	0
		Drops	14	27	0
		Net Growth	20	0	0
Total			8	6	18
	Agripina Jara De Ginard	New Clubs	204	170	486
		Charter Members	303	759	1597
		New Members	308	240	1124
		Drops	215	720	1077
		Net Growth			

MD Wise Analysis

MD	GMT Area	CA 3	2017-2018	2018-2019
J	Uruguay	New Clubs	0	6
		Charter Members	3	158
		New Members	127	205
		Drops	263	259
		Net Growth	-108	119
O	Argentina	New Clubs	10	2
		Charter Members	244	57
		New Members	411	321
		Drops	842	1015
		Net Growth	-163	-609
T	Chile	New Clubs	1	3
		Charter Members	26	69
		New Members	205	214
		Drops	429	303
		Net Growth	-132	8
Total	Pedro Marrello	New Clubs	11	11
		Charter Members	273	284
		New Members	743	740
		Drops	1534	1577
		Net Growth	-403	-482

April (Only) Results

MD	GMT Area	CA 3	Apr-18	Apr-19
J	Uruguay	New Clubs	0	3
		Charter Members	1	86
		New Members	27	53
		Drops	25	34
		Net Growth	8	110
O	Argentina	New Clubs	3	0
		Charter Members	85	0
		New Members	92	105
		Drops	80	46
		Net Growth	97	62
T	Chile	New Clubs	0	0
		Charter Members	1	2
		New Members	13	16
		Drops	32	26
		Net Growth	-18	-8
Total	Pedro Marrello	New Clubs	3	3
		Charter Members	87	88
		New Members	132	174
		Drops	137	106
		Net Growth	87	164

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2017-2018 4th Qtr
J	Uruguay	New Clubs Charter Members New Members Drops Net Growth	3 89 201 154 154
O	Argentina	New Clubs Charter Members New Members Drops Net Growth	14 376 491 423 471
T	Chile	New Clubs Charter Members New Members Drops Net Growth	4 94 137 174 63
Total	Pedro Marrello	New Clubs Charter Members New Members Drops Net Growth	21 559 829 751 688

